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WEL NETWORKS LIMITED

INFORMATION FOR DISCLOSURE

PURSUANT TO SECTION 57T OF THE COMMERCE ACT 1986





PricewaterhouseCoopers 188 Quay Street Private Bag 92162 Auckland, New Zealand Telephone +64 9 355 8000

Facsimile +64 9 355 8001 www.pwc.com/nz

Auditors' Report

To the readers of the financial statements of WEL Networks Limited - Lines Business

We have audited the accompanying financial statements of WEL Networks Limited - Lines Business. The financial statements provide information about the past financial performance of WEL Networks Limited – Lines Business and its financial position as at 31 March 2005. This information is stated in accordance with the accounting policies set out in the Statement of Accounting Policies.

Directors' Responsibilities

The Commerce Commission's Electricity Information Disclosure Requirements 2004 made under section 57T of the Commerce Act 1986 require the Directors to prepare financial statements which give a true and fair view of the financial position of WEL Networks Limited - Lines Business as at 31 March 2005, and the results of operations and cash flows for the year then ended.

Auditors' Responsibilities

It is our responsibility to express an independent opinion on the financial statements presented by the Directors and report our opinion to you.

Basis of Opinion

An audit includes examining, on a test basis, evidence relevant to the amounts and disclosures in the financial statements. It also includes assessing:

- the significant estimates and judgements made by the Directors in the preparation of the financial statements; and
- whether the accounting policies are appropriate to WEL Networks Limited Lines Business' circumstances, consistently applied and adequately disclosed.

We conducted our audit in accordance with generally accepted auditing standards in New Zealand. We planned and performed our audit so as to obtain all the information and explanations which we considered necessary. We obtained sufficient evidence to give reasonable assurance that the financial statements are free from material misstatements, whether caused by fraud or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Other than in our capacities as auditors and the provision of other assurance services we have no relationship with or interests in WEL Networks Limited.





Auditors' Report

WEL Networks Limited - Lines Business

Unqualified Opinion

We have obtained all the information and explanations we have required.

In our opinion:

- (a) proper accounting records have been maintained by WEL Networks Limited Lines Business as far as appears from our examination of those records; and
- (b) the financial statements referred to above:
 - (i) comply with generally accepted accounting practice
 - (ii) give a true and fair view of the financial position of WEL Networks Limited Lines Business as at 31 March 2005 and the results of its operations and cash flows for the year then ended; and
 - (iii) comply with the Electricity Information Disclosure Requirements 2004.

Our audit was completed on 17 May 2005 and our unqualified opinion is expressed as at that date.

Chartered Accountants

Auckland





PricewaterhouseCoopers

188 Quay Street Private Bag 92162 Auckland, New Zealand Telephone +64 9 355 8000 Facsimile +64 9 355 8001 www.pwc.com/nz

Auditors' Opinion of Performance Measures

WEL Networks Limited - lines business

We have examined the attached information, being:-

- (a) a derivation table; and
- (b) an annual ODV reconciliation report; and
- (c) financial performance measures; and
- (d) financial components of the efficiency performance measures

that were prepared by WEL Networks Limited – lines business and dated 17 May 2005 for the purposes of the Commerce Commission's Electricity Information Disclosure Requirements 2004.

In our opinion, having made all reasonable enquiry, to the best of our knowledge, that information has been prepared in accordance with those Electricity Information Disclosure Requirements 2004.

PricewaterhouseCoopers

PracualchouseCopers

17 May 2005

Auckland



Form 4

Requirement 31(1)

CERTIFICATION OF FINANCIAL STATEMENTS, PERFORMANCE MEASURES, AND STATISTICS DISCLOSED BY DISCLOSING ENTITIES (OTHER THAN TRANSPOWER)

We, Rodger Herbert Fisher and Brian Vincent Walsh directors of WEL Networks Limited certify that, having made all reasonable enquiry, to the best of our knowledge,-

- (a) The attached audited financial statements of WEL Networks Limited prepared for the purposes of requirement 6 of the Commerce Commission's Electricity Information Disclosure Requirements 2004 comply with those Requirements; and
- (b) The attached information, being the derivation table, financial performance measures, efficiency performance measures, energy delivery efficiency performance measures, statistics, and reliability performance measures in relation to WEL Networks Limited and having been prepared for the purposes of requirements 14, 15, 20, and 21 of the Electricity Information Disclosure Requirements 2004, comply with those Requirements.

The valuations on which those financial performance measures are based are as at 31 March 2005

Rodger Herbert Fisher

Brian Vincent Walsh

17 May 2005



Statement of Financial Performance For the year ended 31 March 2005

| | | Line Busi | ness |
|---|------|------------------|------------------|
| | Note | 2005 (\$000s) | 2004 (\$000s) |
| Total revenue | 1 | 46,123 | 44,975 |
| Operating expenses | 2 | (28,402) | (27,264) |
| Operating surplus before interest & taxation | | 17,721 | 17,711 |
| Interest expense | 3 | (3,696) | (41) |
| Operating surplus before taxation | | 14,025 | 17,670 |
| Taxation expense | 4 | (5,719) | (6,726) |
| Surplus attributable to the shareholders of the parent company | | 8,306 | 10,944 |
| Statement of Movements in Equity For the year ended 31 March 2005 | | | |
| | | Line Busi | |
| | Note | 2005 (\$000s) | 2004 (\$000s) |
| Equity as at 1 April | | 176,988 | 158,368 |
| Net Surplus for the year | | 8,306 | 10,944 |
| Total Recognised Revenue and Expenses | | 8,306 | 10,944 |
| Dividends | | (30,390) | (6,896) |
| Revaluation of Assets | | - | 14,572 |
| | | (30,390) | 7,676 |
| Equity as at 31 March | | 154,904 | 176,988 |



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Statement of Financial Position As at 31 March 2005

| | Note | Line Busi 2005 (\$000s) | ness 2004 (\$000s) |
|------------------------------|------|-------------------------------|--------------------------|
| Tangible assets | | | |
| Current assets | 6 | 26,136 | 22,697 |
| Fixed assets | 7 | 202,570 | 188,189 |
| Total tangible assets | | 228,706 | 210,886 |
| Intangible assets | | | |
| Goodwill | | • | - |
| Other intangible assets | | - | - |
| Total intangible assets | | | - |
| Total Assets | | 228,706 | 210,886 |
| Liabilities | | | |
| Current liabilities | 8 | 22,641 | 21,505 |
| Non current liabilities | 9 | 51,161 | 12,393 |
| Total liabilities | | 73,802 | 33,898 |
| Equity | | | |
| Capital Notes | | - | - |
| Equity | 5 | 154,904 | 176,988 |
| Total capital funds | | 154,904 | 176,988 |
| Total equity and liabilities | | 228,706 | 210,886 |
| • • | | | |



Statements of Cash Flows For the year ended 31 March 2005

| · | | Line Busi | ness |
|---|------|---------------------|--------------------|
| | Note | 2005 (\$000s) | 2004 (\$000s) |
| Cash Flows From Operating Activities | | | |
| Cash received from operations | | | |
| Receipts from customers | | 47,867 | 55,482 |
| Interest received | | 1,051 | 681 |
| Total cash received from operations | | 48,918 | 56,163 |
| Cash disbursed on operations | | | |
| Payments to employees and suppliers | | (20,113) | (18,727) |
| Interest paid | | (3,696) | (41) |
| Income tax paid Total cash disbursed on operations | | (4,756) (28,565) | (3,301) (22,069) |
| Total cash disbursed on operations | | (20,000) | (22,000) |
| Net cash flow from operations | | 20,353 | 34,094 |
| (refer to reconciliation below) | | | |
| Cash Flows From Investing Activities | | | |
| Cash received from investing activities | | | |
| Sale of fixed assets | | - | - |
| Investments maturing | | - | |
| Total cash from investing activities | | | - |
| Cash disbursed on investing activities | | | |
| Investments made | | - | - (40.004) |
| Fixed asset purchases | | (21,138) | (12,884) |
| Total cash disbursed on investing activities | | (21,138) | (12,884) |
| Net cash flow applied to/(from) investing activities | | (21,138) | (12,884) |
| Cash Flows From Financing Activities | | | |
| Cash received from financing activities | | | |
| Loans raised | | 36,546 | - |
| Total cash received from financing activities | | 36,546 | |
| Cash disbursed on financing activities | | | |
| Loans repaid | | (00.540) | (3,447) |
| Dividend Paid Total cash disbursed on financing activities | | (32,549) | (4,735) (8,182) |
| Total cash dispulsed on illiancing activities | | (32,349) | (0,102) |
| Net cash flow applied to/(from) financing activities | | 3,997 | (8,182) |
| Net increase/(decrease) in cash held | | 3,212 | 13,028 |
| Cash at the beginning of the year | | 18,515 | 5,487 |
| Cash at the end of the year | 6 | 21,727 | 18,515 |



Statements of Cash Flows *(continued)*For the year ended 31 March 2005

| • | Line Busin | | ness |
|---|------------|----------|----------|
| | Note | 2005 | 2004 |
| | | (\$000s) | (\$000s) |
| Reconciliation of net cash flows from operating activities with surplus after taxation. | | | |
| Surplus after taxation | | 8,306 | 10,944 |
| Non cash items | | | |
| Depreciation | 2 | 6,438 | 6,243 |
| Deferred tax | 4 | 2,217 | 2,614 |
| Total non cash items | | 8,655 | 8,857 |
| (Increase)/decrease in working capital | | | |
| Trade Debtors | | (208) | 11,079 |
| Other current assets | | (19) | (19) |
| Trade & other creditors | | 4,579 | 2,298 |
| Customer deposits | | - | - |
| Annual and long service leave provision | | (30) | 21 |
| Provision for taxation | | (1,254) | 807 |
| Net decrease/(increase) in working capital | | 3,068 | 14,186 |
| Items classified as investing activities | | | |
| Net loss/(gain) on sale of fixed assets | | 324 | 107 |
| Net cash inflow from operating activities | | 20,353 | 34,094 |



Statement of Accounting Policies For the year ended 31 March 2005

These financial statements are prepared and presented in accordance with the Electricity Information Disclosure Requirements 2004.

A. General Accounting Policies

The general accounting policies recognised as appropriate for the measurement and reporting of results and the financial position have been followed in the preparation of these financial statements.

The historical cost method, as modified by the revaluation of certain assets, has been followed.

The Electricity Information Disclosure Handbook 2004 has been followed in the preparation of these financial statements.

B. Particular Accounting Policies

The particular accounting policies which have a significant effect on the financial performance and financial position are as follows:

(a) Income Tax

The income tax expense charged to the Statement of Financial Performance includes both current and deferred tax. Deferred tax is calculated using the liability method, and is accounted for using the comprehensive basis, except that deferred tax is not provided on asset revaluations of the distribution system.

(b) Trade Debtors

Trade debtors are stated at their estimated realisable value after adequate provision for doubtful debts. Bad debts are written off in the period they are identified.

(c) Revenue Recognition

Line revenues include an accrual for charges incurred by customers but not billed at balance date.

(d) Inventories

Inventories are valued at the lower of weighted average cost and net realisable value. Work in Progress is valued at cost comprising direct labour, materials, freight and a proportion of production overheads based on a normal level of activity.



(e) Fixed Assets

The distribution system is revalued by independent valuers every three years based on an optimised deprival value basis. Additions to the distribution system are stated at cost.

Land and buildings are revalued by independent valuers every three years on the basis of open market value for existing use.

Cost for internally constructed assets comprise direct labour, materials, freight, and a proportion of production overheads based on a normal level of activity. All other fixed assets are recorded at cost less accumulated depreciation.

(f) Depreciation of Fixed Assets

Depreciation of the distribution system and buildings is provided for on a straight line basis over their estimated useful lives as follows:

| Buildings | 3.0% |
|---------------------|------|
| Distribution system | 2.9% |

Depreciation of other fixed assets is provided for on a diminishing value basis as follows:

| Plant and Equipment | 20 - 50% |
|---------------------|----------|
| Vehicles | 25% |

(g) Principles of Line Business Split

The line business forms a segment of the operations of the Group. The allocation of costs, revenue, assets and liabilities was carried out on a basis which reflects the items attributable to this segment of the Group.

Where possible, financial statement items were allocated directly to the line business. In those instances where direct allocation was not possible, the avoidable cost allocation methodology was employed, which has resulted in allocations as follows:

Corporate Overheads

Corporate overhead costs were allocated as follows:

Directors fees and associated costs

Chief executive and associated costs

Consultants and business analysts

All other costs

Weighted fixed assets

Weighted fixed assets

Weighted fixed assets

Weighted staff numbers

Items have been weighted by multiplying the value attributable to Other by 33%

Property Costs

Allocated using market based rentals.



Expenditure

Where a segment of the Group performs line activities in addition to other functions each item of expenditure incurred by that segment has been allocated to the line business in proportion to the total level of line business activity undertaken by the segment. This has been achieved using the following methodologies:

Customer services/billing Marketing

10% Lines Revenue

Bank Balances

Cash and bank balances have been allocated based on cash movements as per the cash flow statement.

Fixed Assets

Fixed assets used by both the line and another activity have been allocated to the line business on the following basis:

Motor vehicles
Plant, Furniture and equipment

Weighted staff numbers Weighted staff numbers

Items have been weighted by multiplying the value attributable to Other by 33%

Creditors

Creditors not directly attributable to the line business have been allocated in proportion to the expenditure allocation as noted above.

Provision for Annual and Long Service Leave

The amount of the provision attributable to employees working on both the line business and other activities has been allocated to the line business in proportion to wages expenditure.

(h) Leased Assets

Operating Leases

Operating Lease payments are recognised as an expense in the period the amount is payable.

C. Changes in Accounting Policy

There have been no changes in accounting policies applied during the year under review.

Certain comparatives have been re-classified to ensure greater transparency and comparability between periods.



Line Business

WEL NETWORKS LIMITED

NOTES TO THE FINANCIAL STATEMENTS For the year ended 31 March 2005

| | | Line Bus | iness |
|---|--|----------|----------|
| | | 2005 | 2004 |
| | | (\$000s) | (\$000s) |
| 1 | Operating Revenue | | |
| | Revenue from Other | - | _ |
| | Line access charges | 43,838 | 42,566 |
| | Interest | 1,051 | 681 |
| | AC Rental Rebates | 1,234 | 1,728 |
| | Revenue from other business | .,20 | - |
| | Other operating revenue | _ | - |
| | Tatal Occupition Income | 40.400 | 44.675 |
| | Total Operating Income | 46,123 | 44,975 |
| | Deducted from Line access charges is \$14.1M discount (2004 \$11.4M) | | |
| 2 | Operating Expenditure | | |
| | Transmission charges | 11,755 | 10,615 |
| | Transfer payments to Other business for: | · | |
| | Asset Maintenance | 3,813 | 2,958 |
| | Disconnections/Reconnection | - | - |
| | Meter data | - | - |
| | Consumer based load control | - | - |
| | Avoided transmission (own generation) | - | - |
| | Royalties & patents | - | - |
| | Other goods/services | | |
| | Total | 3,813 | 2,958 |
| | Expenses to entities that are not related parties for: | | |
| | Asset Maintenance | - | - |
| | Disconnections/Reconnection | - | - |
| | Meter data | - | - |
| | Consumer based load control | - | - |
| | Royalties & patents | - | - |
| | Other goods/services | | - |
| | Total | - | |
| | Employee salaries and redundancies | 3,555 | 3,768 |
| | Customer billing & Information System expense | | |
| | Depreciation on: | | |
| | Distribution system | 5,690 | 5,351 |
| | Other assets | 748 | 892 |
| | Total | 6,438 | 6,243 |
| | Amortisation of: | | |
| | Goodwill | - | - |
| | Other Intangibles | • | _ |
| | Total | • | - |
| | Corporate & administration | 467 | 199 |
| | Human resource expenses | 248 | 239 |
| | Marketing & advertising | 245 | 266 |
| | Merger and acquisition | 0 | 2 |
| | Takeover defence | - | - |
| | Research & development | - | 1 |
| | Consultancy & legal | 911 | 1,140 |
| | | | |



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| | Line Business | |
|---|---------------|----------|
| | 2005 | 2004 |
| Operating Expenditure (continued) | (\$000s) | (\$000s) |
| Donations | - | - |
| Directors' Fees | 241 | 242 |
| Other payments to directors | - | - |
| Audit Fees | | |
| Audit Fees to principal auditors | 20 | 20 |
| Audit Fees to other auditors | - | - |
| Other Fees paid to principal & other auditors | 79 | 87 |
| Total | 99 | 107 |
| Net loss on sale of fixed assets | 324 | 134 |
| Cost of offering credit | | |
| Bad Debts | (0) | 0 |
| Movement in provision for doubtful debts | | |
| Total | (0) | 0 |
| Local Authority rates | 216 | 262 |
| AC Loss-rental expense | - | - |
| Rebates to customers due to ownership | - | - |
| Subvention payments | - | - |
| Unusual expenses | - | - |
| Other expenditure | 90 | 1,088 |
| Total expenditure | 28,402 | 27,264 |
| Interest | | |
| Interest expense on borrowings | 3,696 | 41 |
| Finance charges relating to finance leases | - | - |
| Other interest expenses | - | - |
| | 3,696 | 41 |



3

8,788

30,872

WEL NETWORKS LIMITED

| | | Line Bus | |
|---|---|------------------------|---------------------------------------|
| | | 2005 | 2004 |
| 4 | Taxation | (\$000s) | (\$000s) |
| | Profit before taxation | 14,025 | 17,670 |
| | Tax on profit at 33% | 4,628 | 5,831 |
| | Tax effect of permanent differences | 1,091 | 895 |
| | Total taxation expense | 5,719 | 6,726 |
| | Represented by: | | |
| | Deferred income tax liability | 2,217 | 2,614 |
| | Current taxation provision | 3,502 | 4,112 |
| | | 5,719 | 6,726 |
| | Deferred income tax liability | | · · · · · · · · · · · · · · · · · · · |
| | | 40.000 | 0.770 |
| | Balance at the beginning of the year | 12,393 | 9,779 |
| | Adjustments for prior periods | 5 | - |
| | Current year timing differences Balance at the end of the year | 2,217 14,615 | 2,614 12,393 |
| | The tax effect of timing differences arising from asset revaluations of the | | |
| | approximating \$23,689,000, which would only crystallise on disposal, ha | ve not been recognised | d. |
| 5 | Shareholders Funds | | |
| | Issued and Paid In Capital | 41,504 | 41,504 |
| | All ordinary shares carry equal voting rights | | |
| | Asset revaluation reserve | 104,612 | 104,612 |
| | Retained earnings | 8,788 | 30,872 |
| | Total Equity | 154,904 | 176,988 |
| | Asset Revaluation Reserve | | |
| | Balance at the beginning of the year | 104,612 | 90,040 |
| | Asset revaluation | - | 14,572 |
| | Transfer to Retained Earnings | - | - |
| | Balance at the end of the year | 104,612 | 104,612 |
| | Retained Earnings | | |
| | Balance at the beginning of the year | 30,872 | 26,824 |
| | Net surplus after tax | 8,306 | 10,944 |
| | Dividends | (30,390) | (6,896 |
| | T (C D) C D | | |



Transfer from Revaluation Reserve

Balance at the end of the year

| | | | Line Busi | ess | |
|---|--|-------------------------|----------------------|----------------------|--|
| | | | 2005 (\$000s) | 2004 (\$000s) | |
| 6 | Current assets | | | | |
| | Cash and Bank Trade debtors Short term investments | | 21,727 4,245 - | 18,515 4,037 - | |
| | Inventories Other assets Tax recoverable | | 161 3 - | 96 49 - | |
| | | | 26,136 | 22,697 | |
| 7 | Fixed Assets | | | | |
| | System Fixed assets | | | | |
| | Distribution System | At cost At valuation | 14,302 182,189 | - 182,189 | |
| | Land | At cost At valuation | - 1,276 | - 1,276 | |
| | Buildings | At cost At valuation | - 1,403 | - 1,403 | |
| | Furniture Plant & Equipment | At cost At valuation | - - 199,170 | - - 184,868 | |
| | Accumulated depreciation | | , | , , , , , , , , , | |
| | Distribution System | At cost At valuation | (213) (5,283) | - | |
| | Buildings | At cost At valuation | - (42) | - | |
| | Furniture Plant & Equipment | At cost At valuation | (5,538) | | |
| | Total System Fixed Assets | | 193,632 | 184,868 | |
| | Vehicles | | | | |
| | Cost Accumulated depreciation | | 411 (152) 259 | 467 (182) 285 | |
| | Net book value | | | 200 | |



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| Fixed Assets (continued) | Line Bus 2005 (\$000s) | iness 2004 (\$000s) |
|--|------------------------------|----------------------------|
| Furniture, Plant and Equipment | | |
| Cost Accumulated depreciation Net book value | 11,730 (9,829) 1,901 | 11,062 (9,257) 1,805 |
| Total before assets under construction | 195,792 | 186,958 |
| Capital assets under construction Consumer billing & information system assets | 6,060 - | 473 - |
| Other fixed assets | | |
| Cost Accumulated depreciation Net book value | 1,355 (637) 718 | 1,355 (596) 759 |
| Total net book value | 202,570 | 188,189 |
| Land and Buildings were revalued on 31 March 2004 by DTZ Registered Value | ers. | |
| The distribution system was revalued on 31 March 2004 by Sinclair Knight Me Registered Engineers. | rz (NZ) Limited | |
| Other fixed assets represent the amount paid to Hamilton City Council in 1989 substations buildings. This amount is being depreciated over a period of 33 years. | | |
| Centralised load control equipment (included as part of the distribution system) | 1,180 | 1,215 |
| Current liabilities | | |
| Bank overdraft & short term borrowings Trade creditors Provision for annual and long | 21,430 | - 16,745 |
| service leave Provision for dividend | 178 - | 208 2,160 |
| Provision for tax | 624 | 1,878 |
| Other current liabilities | 409 | 514 |
| | 22,641 | 21,505 |



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| | | Line Business | |
|---|-------------------------------|---------------|----------|
| | | 2005 | 2004 |
| | | (\$000s) | (\$000s) |
| 9 | Non-current Liabilities | | |
| | Payables and accruals | <u>-</u> | - |
| | Borrowings (refer note 17) | 36,546 | - |
| | Deferred tax | 14,615 | 12,393 |
| | Other non-current liabilities | • | - |
| | | 51,161 | 12,393 |

10 Contingencies

There are no contingent liabilities (2004: nil).

11 Capital commitments

Capital expenditure

Capital commitments as at 31 March 2005 are estimated at \$4,314,000 (2004: \$474,000).

Operating Leases

| Non-cancellable operating lease commitments: | | |
|--|-------|-------|
| Within one year | 73 | 73 |
| Later than one, not later than two years | 54 | 73 |
| Later than two, not later than five years | 123 | 137 |
| Later than five years | 799 | 839 |
| Total Operating Leases | 1,049 | 1,122 |

The Group leases land and premises. Operating leases held over properties give the Group the right to renew the lease subject to a predetermination of the lease rental by the lessor. There are no options to purchase in respect of land and premises held under operating leases.

12 Financial Instruments

(a) Risk

Nature of activities and management policies with respect to financial instruments:

(i) Concentrations of Credit Risk

In the normal course of its business, the Group incurs credit risk from trade receivables from customers and transactions with financial institutions. A provision has been set up for trade receivables which are unlikely to be collected.

The Group has a credit policy which is used to manage this exposure to credit risk. As part of this policy, limits on exposures with counterparties have been set and are monitored on a regular basis.

The Group has in excess of 90% of its trade debtors owing from the incumbent retailer.



This debt is subject to a written agreement and regular credit checks. The Group does not require any collateral.

Financial Instruments (continued)

(b) Fair Values

The Directors estimate that the carrying amounts of financial instruments in the Statement of Financial Position equal their fair values.

13 Related Party Transactions

The Lines Business has received services from WEL Networks Network Services Division. Both entities form part of WEL Networks. All transactions between the two parties are at arms length and at market rates. There have been no transactions at nil or nominal value.

There are no outstanding balances between the two parties. No debts were forgiven or written off.

Details of the transactions are as follows:

| | | Line Busi 2005 | 2004 |
|-----|---|-------------------|----------|
| | | (\$000s) | (\$000s) |
| (a) | Construction of subtransmission assets | 5,897 | 147 |
| (b) | Construction of zone substations | 260 | 498 |
| (c) | Construction of distribution lines and cables. | 6,975 | 6,399 |
| (d) | Construction of medium voltage switchgear | 856 | 204 |
| (e) | Construction of distribution transformers. | 773 | 547 |
| (f) | Construction of distribution substations | 91 | 726 |
| (g) | Construction of Low voltage lines & cables | 3,007 | 1,958 |
| | WEL Networks was involved in connecting new consumers to its network and the following costs were incurred: | | |
| (h) | Relays for new connections | - | - |
| | Consumer connections | 4,020 | 2,638 |
| (i) | Maintenance of distribution system | 3,813 | 2,958 |
| | | 25,692 | 16,075 |

In some cases estimates have been used to apportion costs between the categories listed above.



| | | Line Busi | ness |
|----|--------------------------------------|-------------------|------------------|
| | | 2005 (\$000s) | 2004 (\$000s) |
| 14 | Imputation Credit Memorandum Account | | |
| | Balance at the beginning of the year | 31,747 | 30,201 |
| | Dividends allocated Taxation paid | (15,988) 4,980 | (2,302) 3,848 |
| | Balance at the end of the year | 20,739 | 31,747 |
| 15 | Adjusted net working capital | (17,607) | (13,285) |
| 16 | Interest tax shield | 873 | (211) |

17 Convertible Note

On 30 June 2004 the Company paid a dividend of \$37.4m to its 100% shareholder, WEL Energy Trust. On the same day the Company issued \$37.4m of convertible notes to the WEL Energy Trust. The Notes are subordinated to all other forms of debt. They are unsecured and bear interest of 8.3% p.a, accrued monthly. The Notes are convertible into an amount of ordinary shares equal to the face value of the Notes, divided by the assessed fair value of WEL shares at the date of conversion. Conversion is at the discretion of the Directors provided 30 business days notice is given.

The Line Business share of the above transaction was \$36,546,000.



Statement of Performance Measures For the year ended 31 March 2005

| | 2005 | 2004 | 2003 | 2002 |
|--|-------------|---------|---------|---------|
| Financial measures | | | | |
| Return on Funds | 9.2% | 9.9% | 12.2% | 15.2% |
| Return on Equity | 5.0% | 6.5% | 7.6% | 10.2% |
| Return on Investment | 5.6% | 18.6% | 7.4% | 9.7% |
| Efficiency Measures | | | | |
| Direct Line cost per Kilometre | \$ 1,054 | \$1,042 | \$1,256 | \$1,247 |
| Indirect line costs per Electricity Customer | \$ 65.31 | \$70.51 | \$82.23 | \$67.90 |

The latest available ODV Valuation was prepared by Sinclair Knight Merz (NZ) Limited Registered Engineers as at 31 March 2004 and amounted to \$189,495,070 (31 March 2001 \$156,546,542).

Comparative numbers have not been restated to comply with the current regulations.



Schedule 1 Part 4 Energy Delivery Efficiency Performance Measures and Statistics

| | | 2005 | 2004 | 2003 | 2002 | 2001 |
|------|---|---------------|---------------|-------------------|-------------------------|-----------------------|
| 1 a) | Load factor | 61.1% | 57.6% | 54.0% | 55.6% | 52.8% |
| | Loss ratio | 4.9% | 4.9% | 4.9% | 4.9% | 5.5% |
| | Capacity utilization | 36.6% | 37.6% | 42.3% | 39.9% | 42.6% |
| 2 a) | Circuit km (total) | | | | | |
| | 33 kV | 277.27 | 280.37 | 278.08 | 278.08 | 276.96 |
| | 11 kV | 2,547.28 | 2,564.77 | 2,591.37 | 2,568.08 | 2,525.11 |
| | 400 V | 2,059.44 | 2,030.17 | 1,872.93 | 1,845.97 | 1,781.41 |
| | TOTAL | 4,884.00 | 4,875.31 | 4,742.38 | 4,692.13 | 4,583.48 |
| b) | Circuit km (overhead) | | | | | |
| | 33 kV | 186.98 | 192.26 | 194.85 | 194.85 | 194.30 |
| | 11 kV | 2,061.86 | 2,087.41 | 2,127.37 | 2,124.27 | 2,104.92 |
| | 400 V | 1,166.02 | 1,167.64 | 1,044.04 | 1,041.34 | 1,034.72 |
| | TOTAL | 3,414.86 | 3,447.31 | 3,366.26 | 3,360.46 | 3,333.94 |
| c) | Circuit km (underground) | | | | | |
| | 33 kV | 90.30 | 88.11 | 83.23 | 83.23 | 82.66 |
| | 11 kV | 485.42 | 477.36 | 464.00 | 443.81 | 420.19 |
| | 400 V | 893.42 | 862.53 | 828.89 | 804.63 | 746.69 |
| | TOTAL | 1,469.14 | 1,428.00 | 1,376.12 | 1,331.67 | 1,249.54 |
| d) | Transformer capacity (kVA) | 546,510 | 538,475 | 502,730 | 495,120 | 489,900 |
| e) | Maximum demand (kW) | 199,997 | 202,344 | 212,861 | 197,505 | 208,936 |
| f) | Total electricity entering the system (before losses of electricity) in kWh | 1,070,454,387 | 1,021,426,991 | 1,006,223,026 | 962,390,051 | 965,824,000 |
| g) | Total Electricity (kWh) supplied from the sy (after losses of electricity) during the financial | ial year | | | | |
| | on behalf of each person that is an electricity | | | | | |
| | A | 46,086,557 | 47,722,117 | 31,642,235 | 21,716,095 | 43,969,905 |
| | В | 800,354,641 | 765,127,446 | 782,777,620 | 766,161,536 | 15,502,725 |
| | C | 79,677,607 | 60,246,415 | 42,087,338 | 40,455,072 | 37,727,235 |
| | D | 59,069,184 | 64,429,904 | 45,763,771 | 31,608,348 3,728,698 | 24,311,070 403,515 |
| | E F | - | - | - - | 3,728,098 | 35,129,430 |
| | r G | 31,033,126 | 33,007,687 | 55,150,245 | 50,943,452 | 49,501,935 |
| | Н | 1,353,930 | 1,354,213 | 55,150,245 | - | 706,135,185 |
| | J | - | | - | - | - |
| | K | - | - | - | - | 22,680 |
| | L | - | - | - | 1,100,934 | - |
| | M | 62,327 | - | <u>-</u> | - | - |
| | | 1,017,637,372 | 971,887,782 | 957,421,209 | 915,714,135 | 912,703,680 |
| h) | Total customers | 77,480 | 75,595 | 73,959 | 72,942 | 71,473 |



Schedule 1 Part 5 Reliability Performance Measures to be Disclosed by Line Owners Other Than Transpower

| Transpower | • | Target | Target | Actual | Actual | Actual | Actual | Actual |
|------------|---|--------------|--------|--------|--------|--------|--------|--------|
| | | 2006 to 2010 | 2006 | 2002 | 2004 | 2003 | 2002 | 2001 |
| 1,2,3 | Total Interruptions | | | | | | | |
| | Class A Planned - by TransPower | | | • | • | • | • | |
| | Class B Planned - by WEL | 30 | 30 | 14.00 | 22.00 | 30.00 | 74.00 | 118.00 |
| | Class C Unplanned - by WEL | 273 | 255 | 233.00 | 224.00 | 287.00 | 202.00 | 207.00 |
| | | | | 4.00 | 4.00 | 7.00 | 1 | 2.00 |
| | _ , | | | ı | ı | ı | 1 | 1 |
| | | | | 1 | 1 | ı | ı | ı |
| | | | | ı | • | • | ı | • |
| | _ | | | ı | 1 | ı | ı | ı |
| | Class I Any other loss of supply | | ı | | - | - | • | |
| | Total | | II | 251 | 250 | 324 | 276 | 327 |
| 4 | Class C interuptions not restored within 3 hours | | | 25.3% | 19.6% | 17.6% | 23.3% | 15.0% |
| | Class C interuptions not restored within 24 hours | | | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% |
| 2 | Faults per 100 km (Total) | | | | | | | |
| | 33 kV | 1.27 | 1.27 | 3.25 | 2.14 | 0.72 | 1.08 | 2.89 |
| | 11 kV | 10.00 | 9.56 | 8.79 | 8.50 | 10.88 | 7.75 | 7.76 |
| | TOTAL | 9.00 | 8.60 | 8.25 | 7.87 | 9:90 | 7.10 | 7.28 |
| | | | | | | | | |
| 9 | Faults per 100 km (Overhead) | | | | | | | |
| | 33 kV | | | 4.81 | 3.12 | 1.03 | 1.54 | 3.01 |
| | 11 kV | | | 10.38 | 96.6 | 12.88 | 8.61 | 8.60 |
| | TOTAL | | | 9.92 | 9:39 | 11.89 | 8.02 | 7.92 |



Schedule 1 Part 5 Reliability Performance Measures to be Disclosed by Line Owners Other Than Transpower

| nspower | | | Target 2006 to 2010 | Target 2006 | Actual 2005 | Actual 2004 | Actual 2003 | Actual 2002 | Actual 2001 |
|---------|----------------|-----------------------------------|------------------------|----------------|----------------|----------------|----------------|----------------|----------------|
| | Faults per | Faults per 100 km (Underground) | | | | | | | |
| | 33 kV 11 kV | | | | 2.06 | 2.09 | 1.72 | 3.61 | 2.42 |
| | TOTAL | | | 1 11 | 1.74 | 1.77 | 1.46 | 3.04 | 3.38 |
| 10, 11 | SAIDI | | | | | | | | |
| | Class A | Planned - by TransPower | | | | • | ı | • | , |
| | Class B | Planned - by WEL | 4.00 | 4.00 | 1.12 | 1.51 | 1.67 | 4.57 | 4.55 |
| | Class C | Unplanned - by WEL | 49.46 | 06.09 | 86.53 | 64.53 | 92.11 | 71.64 | 126.56 |
| | Class D | Unplanned - by TransPower | | | 44.78 | 2.44 | 0.15 | t | 26.56 |
| | Class E | Unplanned - by WEL Generation | | | 1 | ı | ı | ı | • |
| | Class F | Unplanned - by other generation | | | ı | • | • | ı | ı |
| | Class G | Unplanned - by Another Line Owner | | | • | ı | • | • | ı |
| | Class H | Planned - by Another Line Owner | | | 1 | • | ı | 1 | • |
| | Class I | Any other loss of supply | | | | • | 1 | • | • |
| | Total | | | | 132.43 | 68.48 | 93.93 | 76.21 | 157.67 |
| | | | |] | | | | | |



Schedule 1 Part 5 Reliability Performance Measures to be Disclosed by Line Owners Other Than Transpower

| Transpower | 2 | | | | | | | | |
|----------------|---------|-----------------------------------|------------------------|----------------|----------------|----------------|----------------|----------------|----------------|
| • | | | Target 2006 to 2010 | Target 2006 | Actual 2005 | Actual 2004 | Actual 2003 | Actual 2002 | Actual 2001 |
| 12, 13, 14, 15 | SAIFI | | | | | | | | |
| | Class A | Planned - by TransPower | | | 1 | 1 | • | • | • |
| | Class B | Planned - by WEL | 0.05 | 0.05 | 0.01 | 0.03 | 0.03 | 0.04 | 0.05 |
| | Class C | Unplanned - by WEL | 66.0 | 1.24 | 1.64 | 1.59 | 1.78 | 1.45 | 2.57 |
| | Class D | Unplanned - by TransPower | | | 0.77 | 0.21 | 0.04 | í | 0.85 |
| | Class E | Unplanned - by WEL Generation | | | ı | 1 | • | • | • |
| | Class F | Unplanned - by other generation | | | ı | • | • | • | • |
| | Class G | Unplanned - by Another Line Owner | | | • | ı | ı | ı | • |
| | Class H | Planned - by Another Line Owner | | | • | • | ı | ı | • |
| | Class I | Any other loss of supply | | | • | • | 1 | • | ı |
| | Total | , , , | | | 2.42 | 1.83 | 1.84 | 1.49 | 3.47 |
| | | | | | | | | | |
| 16, 17, 18, 19 | CAIDI | | | | | | | | |
| | Class A | Planned - by TransPower | | | • | | • | 1 | 1 |
| | Class B | Planned - by WEL | 80.00 | 80.00 | 112.00 | 50.33 | 63.16 | 114.25 | 82.74 |
| | Class C | Unplanned - by WEL | 50.00 | 49.00 | 52.76 | 40.58 | 51.89 | 49.41 | 49.22 |
| | Class D | Unplanned - by TransPower | | | 58.16 | 11.62 | 4.01 | • | 31.32 |
| | Class E | Unplanned - by WEL Generation | | | • | • | • | 1 | |
| | Class F | Unplanned - by other generation | | | | • | • | • | 1 |
| | Class G | Unplanned - by Another Line Owner | | | • | • | ı | 1 | ı |
| | Class H | Planned - by Another Line Owner | | | • | • | ı | • | 1 |
| | Class I | Any other loss of supply | | | • | - | 1 | ı | 1 |
| | Total | | | | 54.72 | 37.42 | 51.09 | 51.15 | 45.44 |



ANNUAL VALUATION RECONCILIATION REPORT

| | \$000's |
|---|----------------------------|
| Year ending 31 March 2004 | |
| System Fixed Assets at ODV (start of period) | 189,495 |
| Add system fixed asset acquired during the year at ODV Less system fixed asset disposed of during the year at ODV Less depreciation on system fixed assets at ODV Add revaluations of system fixed assets | 14,837 (528) (5,690) |
| Equals system fixed assets at ODV - end of the financial year | 198,114 |

FORM FOR DERIVATION OF FINANCIAL AND EFFICIENCY MEASURES FROM THE FINANCIAL STATEMENTS

| | | Symbol in | | | |
|--|----------------------|-----------|--------|-------|--------|
| | Input & calculations | formula | ROF | ROE | ROI |
| | s,000 | | s,000 | s,000 | s,000 |
| | | | | | |
| Operating surplus before interest and income tax from financial statements | 17,721 | | | | |
| Operating surplus before interest and income tax adjusted pursuant to regulation | | | | | |
| 18 (OSBIIT) | 17,721 | | | | |
| Interest on cash bank balances and short term investments (ISTI) | 1,051 | | | | |
| OSBIIT minus ISTI | OSBIIT - ISTI | æ | 16,670 | | 16,670 |
| Net surplus after tax from Financial Statements | | | | | |
| Net surplus after tax adjusted pursuant to regulation 18 (NSAT) | 8,306 | u | | 8,306 | |
| Amortisation of goodwill and other intangibles | | ρū | | | |
| Subvention Payment | | S | | | |
| Depreciation of SFA at BV (x) | 5,690 | | | | |
| Depreciation of SFA at ODV (y) | 5,690 | | | | |
| ODV Depreciation tax adjustment | = x - y | p | , | 1 | 1 |
| Subvention Payment tax adjustment | = s*t | s*t | | ı | 1 |
| Interest Tax Shield | 873 | Ъ | | | 873 |
| Revaluations | 1 | L | | | ı |
| Income Tax | 5,719 | ď | | | 5,719 |
| | | | | | |
| Numerator (as adjusted) | | • | 16,670 | 8,306 | 10,078 |
| | | | | | |



| | Input & calculations | Symbol in formula | ROF | ROE | ROI |
|---|--|-------------------|---------|---------|---------|
| Fixed Assets at end of previous financial year (FA0) Fixed Assets at end of current financial year (FA1) Adjusted Net Working Capital at end of previous financial year (ANWC0) Adjusted Net Working Capital at end of current financial year (ANWC1) | 188,189 202,570 (13,285) (17,607) | | | | |
| Average total funds employed (ATFE) Total Equity at end of previous financial year (TE0) Total Equity at end of current financial year (TE1) | =(FA0+FA1+ANWC0+AN WC1)/2 176,988 154,904 | ပ | 179,934 | | 179,934 |
| Average total equity Works under construction at end of previous financial year (WUC0) Works under construction at end of current financial year (WUC1) Average total Works under construction | =(TE0+TE1)/2 473 6,060 =(WUC0+WUC1)/2 | ત્ર ૧ | 3,267 | 3,267 | 3,267 |
| Revaluations Half of revaluations | =r/2 | r r/2 | | | , |
| Intangible assets at end of previous financial year (IA0) Intangible assets at end of current financial year (IA1) Average Total Intangible asset | - =(IA0+IA1)/2 | я | | ı | |
| Subvention payment for previous financial year (S0) Subvention payment current financial year (S1) Subvention payment tax adjustment for previous financial year Subvention payment tax adjustment for current financial year Average subvention payment & related tax adjustment | =S0*t = S1*t = [(S0+S1)(1-t)]/2 | > | | ı | |
| System Fixed assets at end of previous financial year at book value (SFAbv0) | 184,868 | | | | |
| System Fixed assets at end of current financial year at book value (SFAbv1) Average value of system fixed assets at book value System Fixed assets at end of previous financial year at ODV value (SFAodv0) | 193,632 =(SFAbv0+SFAbv1)/2 189,495 | 4 | 189,250 | 189,250 | 189,250 |
| System Fixed assets at end of current financial year at ODV value (SFAodv0) Average value of system fixed assets at ODV value | 198,114 =(SFAodv0+SFAodv1)/2 | ч | 193,805 | 193,805 | 193,805 |
| Denominator (as adjusted) Financial Performance Measure: | | | 181,224 | 167,235 | 181,224 |

Key:

t = maximum statutory income tax rate applying to corporate entities bv= book value ave = average odv = optimised deprival valuation subscript '0' = end of the previous financial year subscript "I" = end of the current financial year ROF = Return on funds ROE = return on equity ROI = return on investment



